

SAMPLE COPY



Medical Equipment Market Report: Latin America 2020

Key data for medical equipment professionals

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Total hospital amounts; Hospital type by percentage (private vs. public); Level of care provided by hospitals; Total number of beds; Bed types broken out by percentage; Amount of hospitals with different bed types (from <5 beds to 90+ beds); Amount of operating rooms;

Amount of ICUs; Amount of PICUs; Amount of NICUs; Penetration of EMRs, PACS, RIS, telemedicine, homecare monitoring; Base installed equipment penetration rates (anesthesia machines, ventilators, C-arms, colposcopes: a total of 25 equipment categories are covered); Growth rates for base installed equipment, 2018-2019 (absolute amounts of base installed equipment in 2018 for all hospitals in a country vs. absolute amounts in 2019 and growth/contraction rate);

Equipment categories with biggest growth in 2019; Equipment categories with biggest contraction in 2019; Base installed equipment growth rate, 2016-2019;

Medical equipment/devices importation trends, 2016-2019. Countries/regions covered:

Argentina	40
Brazil.....	44
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Colombia	56
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Part I

Latin America in the Current Pandemic and in the Global Healthcare Context

This section of the report takes a broad view of the Latin American healthcare systems by looking at 6 key challenges, including COVID-19, healthcare expenditures, the disparity between public and private expenditure, healthcare access, addressing the needs of an increasingly ageing population, lifestyle issues that impact health and more. The broad swath of data and analysis in this section serve as context for the more detailed data on hospital equipment acquisition and technology use by Latin American hospitals.

#1: Recovering from COVID-19

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#2: Addressing Lower Levels of Healthcare Expenditures and Healthcare Coverage

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Total Healthcare Expenditure, as % of GDP

Source: ...

#3: Accounting for Growing Disparity between Public and Private Healthcare Expenditures

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Et everfera sus nimus res ius auditis moloreh endaeprem autatem imolum voluptatur arcimil magnihi tatem. Equo totaqui ut alicit ius ma conesciist hictem quam nem ipiderumqui consed ulpa doloreritam ilis debistis eos eicimagniae illiquid maiore corit por ad quo molendion conet odit iust, sunt, sed ulparum vellene laboria commodi idit a is elit eum sedi soluptaepta am, ium re quid quiandis si beatios dolorio rporero endisit magnite nducidi rem venis dolore, aut harcius vent, voluptur, quo et ex et re volorecati officte mporporum volupta spitate mporepelento qui officias ma arum rest minulparchil et libus aria doluptassed ea nemquam, cuptamus mil mossimet reius qui doles quodis mod undendae sit verro consequere nobisciis duciis si ommodit que culparu ntiisci molorem harchic tatquibea autet repe paris moleste scitat aruntis eos modis enihill orepore maionsequi int aut el invento tendanimus, quo quosam eum ium et facient mo blabo. Ullam est facerum volora nos vernam, voluptas accullaccum fuga.

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#4: Overcoming Disparities in Access to Healthcare Infrastructure and Services

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Density of Medical Personnel: Latin America vs. the World

Sources: ...

	Global	Americas	North America (U.S., Canada and Bermuda)	LatAm
Density of doctors (per 10,000 population)	XXX	XXX	XXX	XXX
Density of nursing and midwifery personnel (per 10,000 population)	XXX	XXX	XXX	XXX
N. of hospital beds (per 1000 people)	XXX	XXX	XXX	XXX

Physician Density (per 10,000 people)

Source: ...

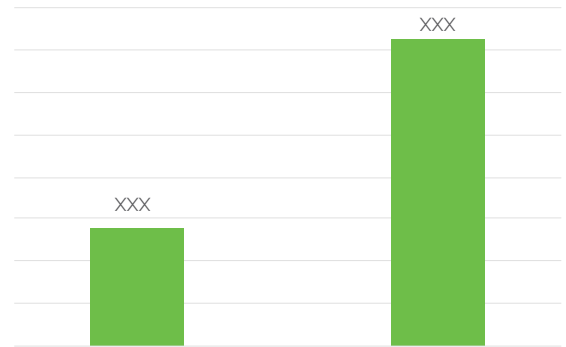


#5: Anticipating the Needs of an Ageing Population

Et everfera sus nimus res ius auditis moloreh endaeprem autatem imolum voluptatur arcimil magnihi tatem. Equo totaqui ut alicit ius ma conesciist hictem quam nem ipiderumqui consed ulpa doloreritam ilis debistis eos eicimagniae illiquid maiore corit por ad quo molendion conet odit iust, sunt.

Projected Population Growth of People over 65 in Latin America (in millions)

Source: ...



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Part II

The Latin American Hospital Landscape

This section presents overall Latin American hospital data in infographic form for easy access, including infrastructure (beds, operating rooms, etc.) basic equipment totals/averages/penetration levels, specialized equipment totals/averages/penetration levels, healthcare technology penetration by country (EMRs, telemedicine, PACS, etc.) and overall country breakdown data overlaid on a regional map for easy reference.

Overall Hospital Infrastructure Totals



XXX
hospitals



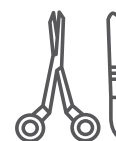
XXX
hospital beds



XXX
operating rooms



XXX
delivery rooms



XXX
annual surgical procedures

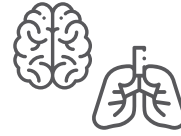


XXX
doctors

Key Data Points about Latin American Hospital Infrastructure



8 of 10
are XXX
XXXXXXXX



14%
are XXX
XXXXXXXX



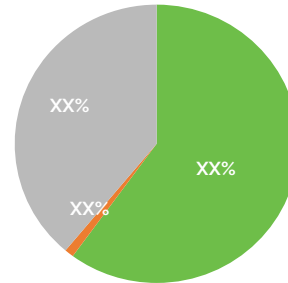
2%
are XXX
XXXXXXXX

Beds



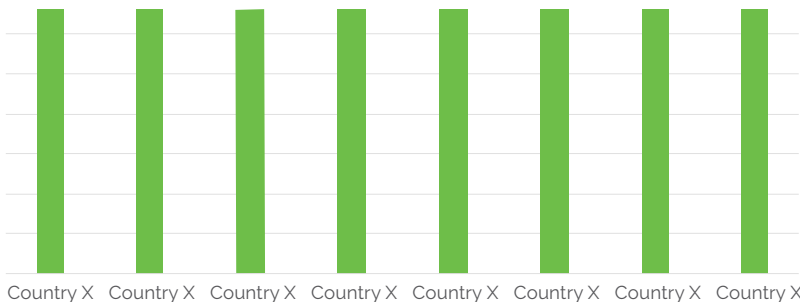
6 of 10
XXX
XXXXXXXX

Bed Types in Latin American Hospitals



Bed Breakdown by Country	# of hospitals	# of beds
Brazil	XXX	XXX
Mexico	XXX	XXX
Colombia	XXX	XXX
Argentina	XXX	XXX
Central America	XXX	XXX
Peru	XXX	XXX
Chile	XXX	XXX
Rest of Latin America	XXX	XXX
Total	XXX	XXX

Average Number of Beds Per Hospital



41.3 Key data point about beds

105 Key data point about beds

Operating Rooms

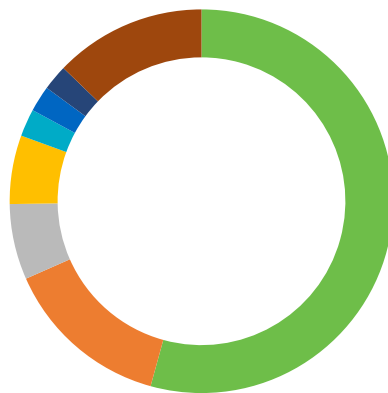


XXX The average number of XXX

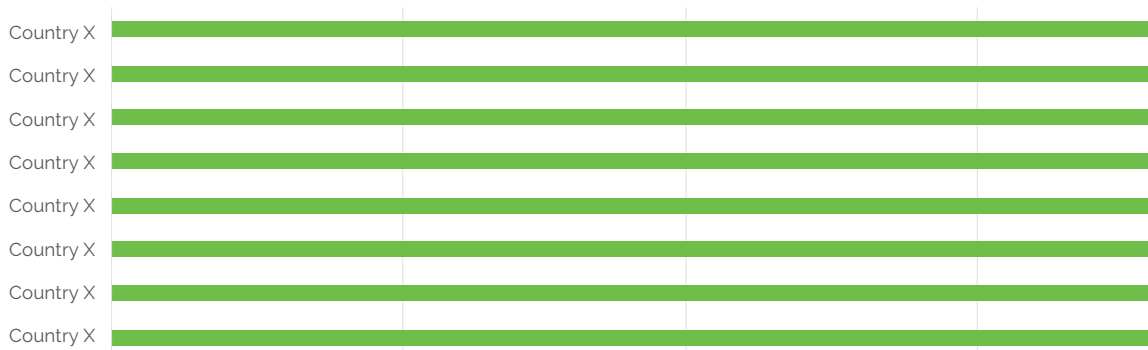
XXX of Latin America's operating rooms are in XXX

XXX XXX has triple the amount of operating rooms of XXX

Number of operating rooms per country and percentage of total amount of ORs in all of Latin America:

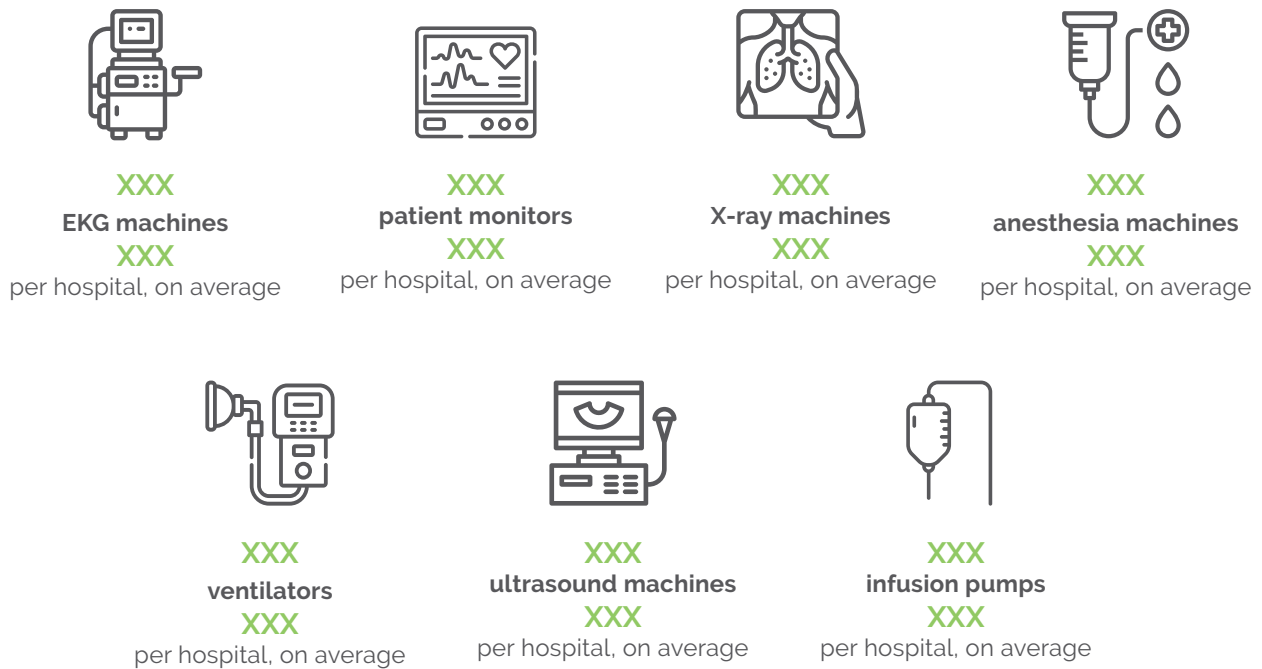


Average Number of Operating Rooms per Hospital:

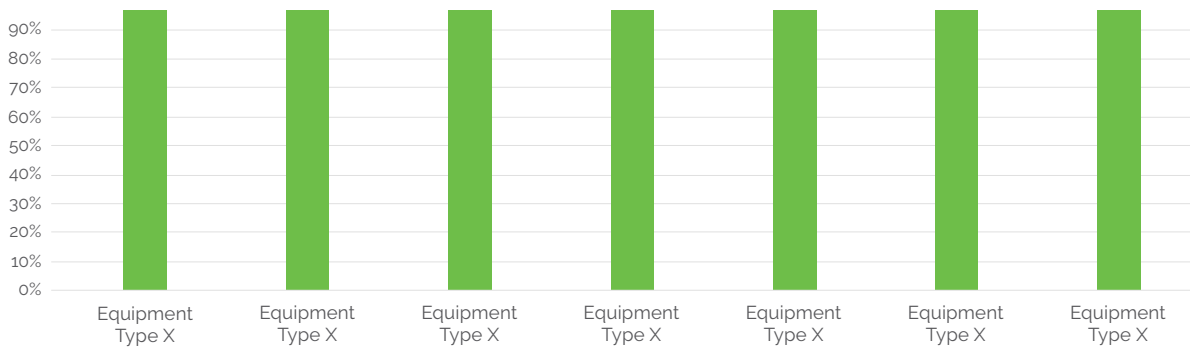


Basic Equipment Totals

Totals, Averages and Penetration in the Region



Basic Equipment Penetration Levels in Latin America Hospitals



Specialized Equipment Totals

Totals and Penetration in the Region

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XXX

tomography scanners

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

C-arms

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

mammography systems

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

hemodialysis machines

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

**magnetic resonance
imaging (MRI) machines**

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

angiography machines

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

**gamma cameras
(scintillated)**

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*

XXX

**radiotherapy equipment
units**

XXX

per hospital, on average

XXX

per hospital
that carries this equipment,
on average*



XXX
linear accelerators
 XXX
 per hospital, on average
 XXX
 per hospital
 that carries this equipment,
 on average*



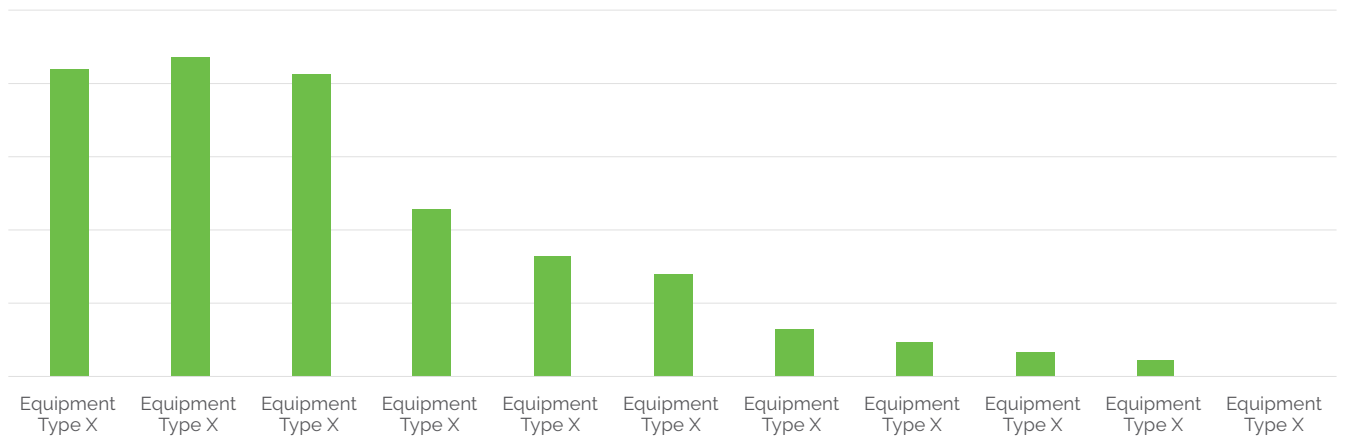
XXX
**positron emission
 tomography machines**
 XXX
 per hospital, on average
 XXX
 per hospital
 that carries this equipment,
 on average*



XXX
robotic surgery systems
 XXX
 per hospital, on average
 XXX
 per hospital
 that carries this equipment,
 on average*

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Specialized Equipment Penetration Levels in Latin American Hospitals



Ullaut facest lamet autem qui doluptatias audiant vellore occum faceatur sunt excerferum eumquam endelesciis sinverc hillestem aut ulloria volupta atio. Sum nimus plitisquis dunt laborrum acearch illuaptatquia periore es repre nim am vellaut que vernam ut fuga.

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verum quam lanti conAd et laborum si ipitatepedi non pa deliqui audam, nobis ipidell upiendipis simus esto to quo blabo. Laborro vent.

Rorum ipis dolorep udaerierorro eiciandam debiti bea doluptur, quis doleseu uaturia venderae sae nonseque seque voluptas erumqui rest, consectota dolorum sum ne explam, suntiusda quatio ipsunduntur ame omnist utem andelluptae non enitaqui non con re parit deleceperum restiis pernatem eossum il magnist plabo. Nequas as aest, omnis et vel in re modis recture comni dio. Min re qui optae volorem vernatecus, odit etum nus doluptat deris alique peri dolorumquam, ullupta tatur, omnietur, sapiciae earcia sam fuga. Gitat estio ex et liquid erum laborum facea nis estet untem. Roremportum cum alibus velis accaerovit am quaerspel mo opta volendelecae poritiatur, eum est, iur suntiosapit andipsam, optatur?

Ut laboritat as rectem idest vertere pedion perum arum veniment eumqui ut as que cuptus adit quae num sa dolo blaut et volupta nos sitibus aute nonsenecae exerio. Derumqui ut aute omnis qui tem sam simporpos audandame volumqui blaboreped quisimo lesequi atuscie nistiofant esto magnatem asseriam qui odit que vendis nus ate sae. Onseque dollatat voluptio eos idunt ullaut ut laborecae volore dolum et volore consequi occus arci adi apeliue eum etur recto to corerias dit velecti busandebit, sumet fugias dolut experspid que omnitas et volorientias aut dis as quid ut magnis sum fugit ut liquid maion re vollupt istrum faceper sperum idunt harundionse volectur?

Ut laboritat as rectem idest vertere pedion perum arum veniment eumqui ut as que cuptus adit quae num sa dolo blaut et volupta nos sitibus aute nonsenecae exerio. Derumqui ut aute omnis qui tem sam simporpos audandame volumqui blaboreped quisimo lesequi atuscie nistiofant esto magnatem asseriam qui odit que vendis nus ate sae. Onseque dollatat voluptio eos idunt ullaut ut laborecae volore dolum et volore consequi occus arci adi apeliue eum etur recto to corerias dit velecti busandebit, sumet fugias dolut experspid que omnitas et volorientias aut dis as quid ut magnis sum fugit ut liquid maion re vollupt istrum faceper sperum idunt harundionse volectur?

Latin American Hospital Technology Leaders

This section lists 10 hospitals per country that possess the largest amounts of high-tech medical equipment. Hospital tech leaders are identified for the following countries:

- Argentina
- Brazil
- Central America
- Chile
- Colombia
- Mexico
- Peru

The following 2 pages show the structure of how these high-tech leaders are defined and presented within the report.



Latin American Hospital Technology Leaders in Argentina

#1 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#2 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#3 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#4 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

**#5 HOSPITAL NAME**

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	10

#7 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#9 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#6 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#8 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

#10 HOSPITAL NAME

Angiography machines	X
C-Arms	X
Magnetic resonance imaging (MRI) machines	X
Linear accelerators	X
Tomography scanners	X
Gamma cameras	X
Positron emission tomography (PET) systems	X
Radiotherapy machines	X
Total	XX

Part IV

Hospital Profiles for Key Healthcare Markets

In this part the report features essential data about hospitals in key markets such as Argentina, Brazil, Colombia, Chile, Mexico and more. The following pages show the data profile for Mexico, one of Latin America's largest hospital markets, to give you an idea of how this part of the report will look for each of the markets covered.

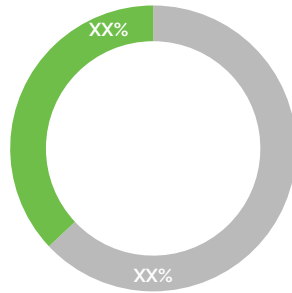


Mexico

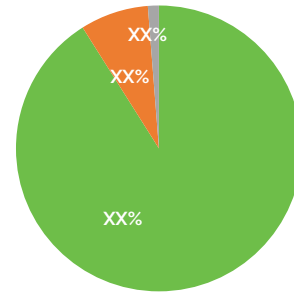


Total number of hospitals
XXX

1. Hospital Types



2. Level of Care

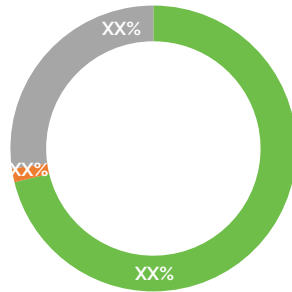


3. Beds

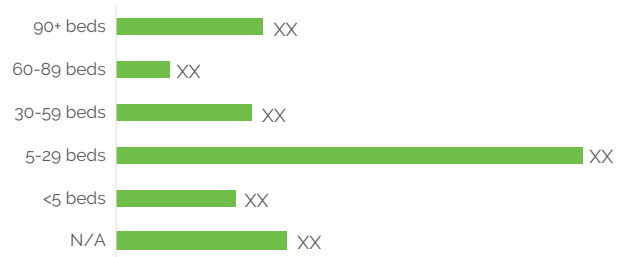


Total number of beds
XXX

Bed Types



Number of Hospitals According to Bed Counts



4. Rooms and Units



XXX
operating rooms



XXX
intensive care units

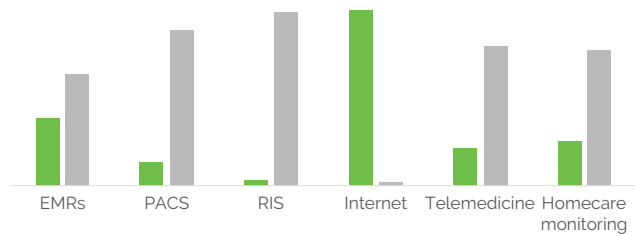


XXX
neonatal intensive care units



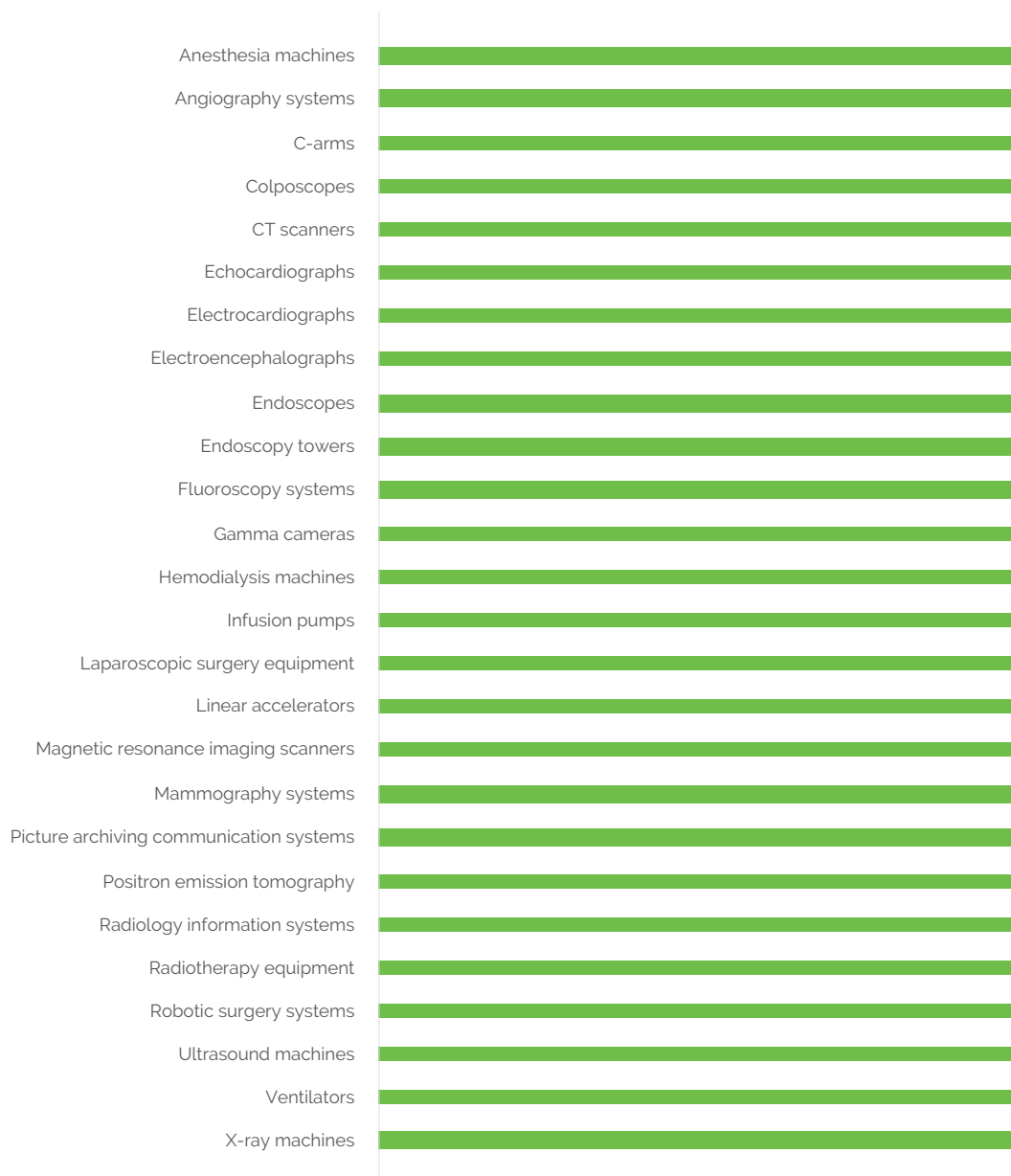
XXX
pediatric intensive care units

5. Healthcare Technology Penetration





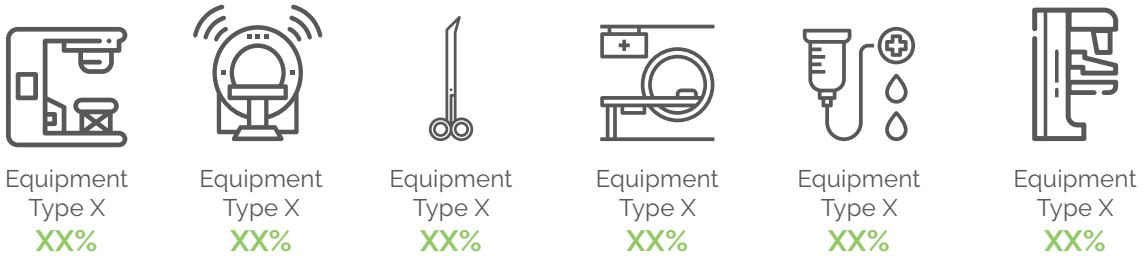
6. Base Installed Equipment Penetration Rates



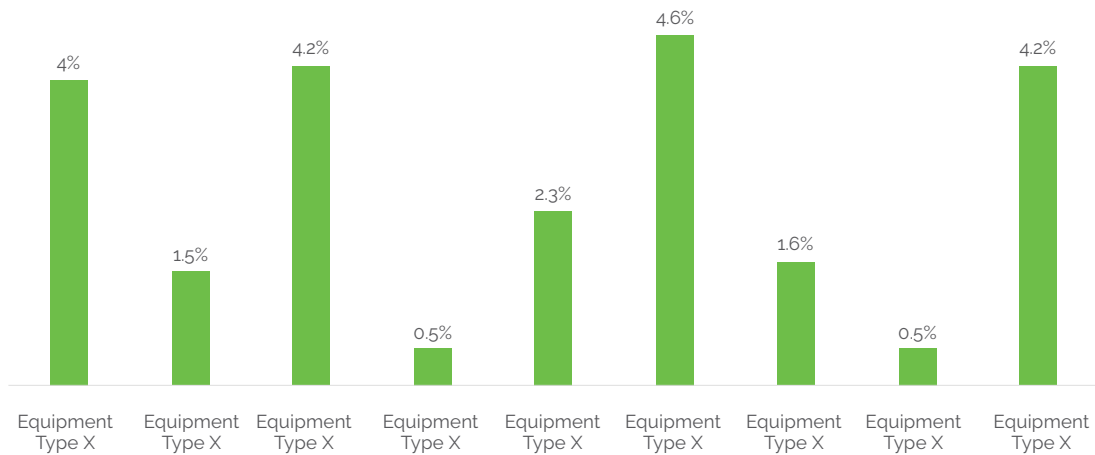
Mexico

7. Growth Areas for Base Installed Equipment

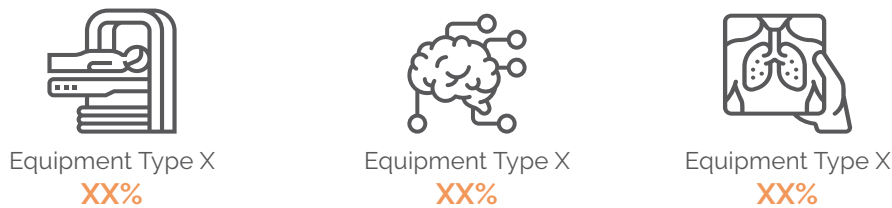
In 2019, Mexican hospitals increased their amounts of these equipment categories:



Other Key Growth Areas in 2019



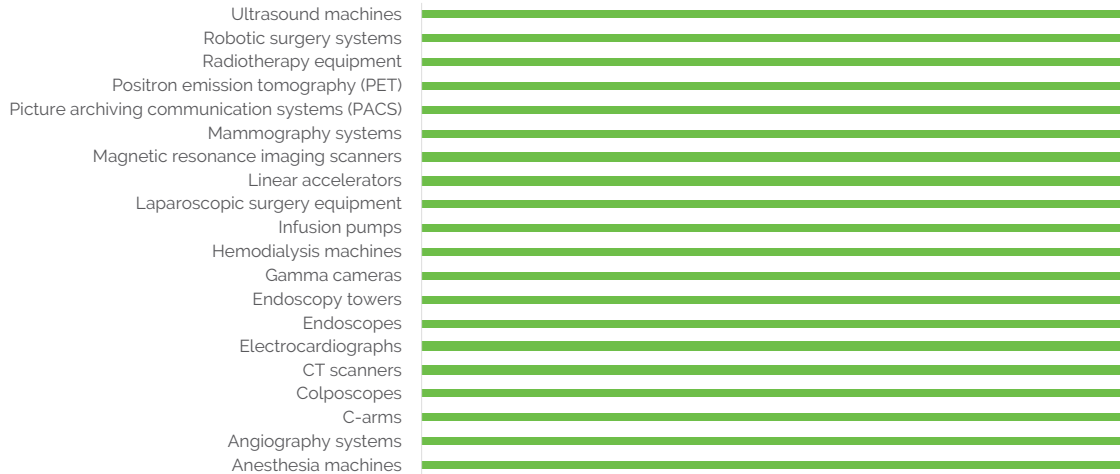
8. Equipment Categories with the Biggest Drops in 2019





9. Base Installed Equipment Growth in Mexico, 2016-2019

The graphic below shows the equipment types covered in the real report, which will also show the true growth percentages of these equipment types for hospitals in each country.



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10. Medical Equipment Importation Trends in Mexico, 2016-2019

This section highlights recent historical trends in the importation of 6 key categories of medical equipment, indicating growth/contraction in terms of value and quantities.

